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PRICE LIST

Fall, 1926—Spring, 1927

EVANS-GRAY SPECIALTY NURSERY, ARLINGTON, TEXAS

BASIS FOR PRICES

Any correct conception of the value of a nursery pecan tree must take into consideration, (1) the root, (2) the diameter of the stem or trunk (Caliper), (3) height of the tree—or, in other words, the **general development** of the tree.

The item of height has been adopted by most nurseries as a standard, but we do not think the single item of height a sufficient basis and we do know that its use has been the cause of much dissatisfaction. Customers usually prefer that the nurseryman trim trees before shipment, and the result is that the customer who buys a "3-to-4" foot tree receives a tree that may be actually only two feet high after the nurseryman has trimmed it.

For some years we have based our prices upon the **general development** of our trees.

We have slender trees in our nursery that range from six to eight feet in height that we feel are only \$1.50 trees, while we have other trees six to eight feet in height, 1 1-2 to 3 inches in diameter, well branched and headed, a bargain at \$4.00.

The use of our method of classification has been so universally satisfactory to our customers for over five years that we continue to use it.

OUR PRICES

Our general range of prices of pecan trees extends from \$1.00 to \$3.00, with 10 per cent discount in lots of 100 and 20 per cent discount in lots of 1,000.

Prices of the "Cline" and "Golden" varieties are one-half higher.

In addition to the above general orchard run of sizes, we have several hundred magnificent trees six to eight years old (Our yard-tree specials) priced at around \$5.00 (Price depending upon labor involved in digging the tap-root whole). These trees are well suited for yards or other small settings, where shade and quick bearing are desired.

OUR \$1.00 TREES are slender and range from about two to three, and sometimes up to four, feet in height. This is an economical size to buy when funds are limited. Our small trees are thrifty and vigorous, as we dig and burn our "runts" or "culls".

OUR \$1.25 TREES are intermediate between our \$1.00 and \$1.50 sizes. They are of larger caliper than the \$1.00 size. We sell a great many trees of this size.

OUR \$1.50 TREES are about an inch in diameter and average about four feet in height and are one of our most popular sizes. We sell more of this size than any other, as it gives splendid satisfaction for commercial plantings where trees are likely to have to undergo hardships. Also an economical home tree.

OUR \$1.75 TREES are slightly larger than the preceeding class, many of them being from six to seven feet high before they are trimmed. Highly recommended for both orchard and home planting.

OUR \$2.00, \$2.50 AND \$3.00 TREES, with sturdy trunks around 1 1-4 to 3 inches in diameter, range, as a rule, from five to eight feet in height. They are all high enough for heading, and most of them are well branched and already headed. Many of them have already borne nuts in the nursery row. We have never been able to grow enough of these sizes to supply the demand, as they are the most popular for home planting. Where price is not a major consideration, and where the transplanted trees can be carefully tended for the first year or two, these sizes, with the **whole tap-root**, rarely, if ever, fail to please, as they come into profitable bearing earlier than the smaller sizes.

SUGGESTIONS FOR CHOOSING

Remember that our trees of every size, no matter what the price, are dug with practically the **whole tap-root**.

We have numbers of trees of every size, even the \$1.00 and \$1.25, bearing in the nursery row. We actually had a tree nine inches high mature a cluster of pecans.

The only suggestion we can offer is for the purchaser to adapt the price of the tree to the amount he can afford to invest at the time. Any of our sizes, if properly tended, will give you full value for your money.

Dug with the **whole tap-root**, even our largest sizes are easy to live.

